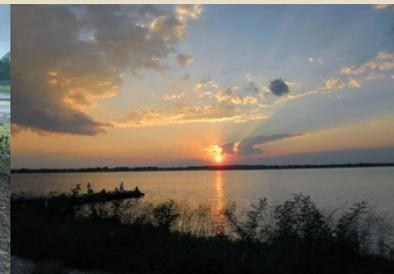




Richmond County FY2017-2018 Budget



**BOARD OF SUPERVISORS
JANUARY 12, 2017**



Outline



- I. Current FY17 Budget – How Are We Doing?
- II. FY18 Budget Challenges
- III. Revenue Trends and Debt Service Analysis
- IV. FY18 Budget Positives
- V. FY18 Budget Priorities

Current Year – FY17 Budget Overview



- Expenses through December 31, 2016 – \$4,331,000
 - (Excluding :DSS, CSA, RCPS)
 - Represents 56.5% expended
 - ✦ But includes expenditures that are front loaded in the year, such as one time payments to organizations and Debt Service, so will continue to balance out over the next 6 months.
- Compares to \$4,365,000 in FY15 and \$4,459,000 in FY16

Current Year – FY17 Budget Overview



- Revenue through December 31, 2016 - \$15,173,000
 - Compared to \$14,500,000 in both FY15 and FY16

Delinquent Tax Collection Comparisons



- As of December 31, 2016

- 2016 - \$684,969
- 2015 - \$186,058

Total- \$871,027

(Appox \$7,500,000 Billed)

(11% Outstanding)

(2.5% Outstanding)

- As of December 31, 2015

- 2015 - \$650,154
- 2014 - \$177,831

Total - \$827,985

- As of December 31, 2014

- 2014 - \$683,407
- 2013 - \$216,590

Total - \$899,997

2015 and 2016 Cash Comparison



FY18 – Items for Consideration



- **Personnel-**

- 2% Employee Raises/Other Merit Increases
 - ✦ Cost -\$60,000
- Health Insurance – Maintain current benefit level, but anticipate a 5% increase on Insurance Costs
 - ✦ \$30,000
- Continue funding Sheriff's Office and EMS Retention Plans
 - ✦ \$10,000

- **Human Services Increased Costs-**

- Child Services Act (CSA), Health Department, Community Services Board, Juvenile Detention, Mental Health, Etc.
 - ✦ \$50,000

FY18 – Items for Consideration



- **Departmental Needs**

- Sheriffs Office Vehicles – Continue to utilize grant funding, while also preparing the County for future purchases without grant funding
- Emergency Services Medic Unit Replacement – Prepare for the purchase of a new Medic Unit (Winter 2017-Spring 2018 \$200,000+)
 - ✦ Consider shifting Medic Replacement from a 5 year schedule to a 4 year schedule.
- Solid Waste – Realize economic trends continue to show increased trash/waste volume due to growing economy (\$20,000-\$40,000)

FY18 – Items for Consideration



- **Richmond County Public Schools**

- Will the State hold true their commitment to K-12 funding as the 2017 and 2018 Two Year budget called for?
- Will the accelerated VRS schedule be adhered to, or will VRS approve a less aggressive catch up mechanism due to the recent upswing in the investment economy.
- What are the impacts of Federal Funding for the JROTC program?

FY18 – Items for Consideration



- **Other...**

- Consider adjusting Personal Property Tax Relief Assistance (PPTRA = “Car Tax”) percentage down from 55% due to growth.
 - ✦ Commonwealth of Virginia provides Richmond County with \$803,000 annually for the PPTRA program, and if not tempered to current vehicle conditions within Richmond County, the County will ultimately provide more relief on vehicles, thus subsidizing a State program.
- Debt Service -
 - ✦ Increase Debt Budget by \$25,000 to accurately reflect fees and interest incurred from annual Revenue Anticipation Note (RAN).

FY18 – Capital Budget Considerations



- **Capital Improvements – Continued Focus**
 - E-911 Radio System Replacement Study
 - ✦ Propose to budget \$50,000 in the upcoming CIP to fund study
 - EMS Facility – Financing Structure
 - ✦ What option will be the best option for the County and how will payments be structured?
 - RCPS – Bus Garage Construction
 - ✦ Now that demolition of existing buildings has been awarded, what is the next step in the development of this project? Debt or Cash?
 - Circuit Courthouse – Maintenance
 - ✦ Continue maintaining the structure of all County Buildings, primarily the Old Circuit Courthouse as well as the Old Clerks Office

FY18 – Projected Revenue



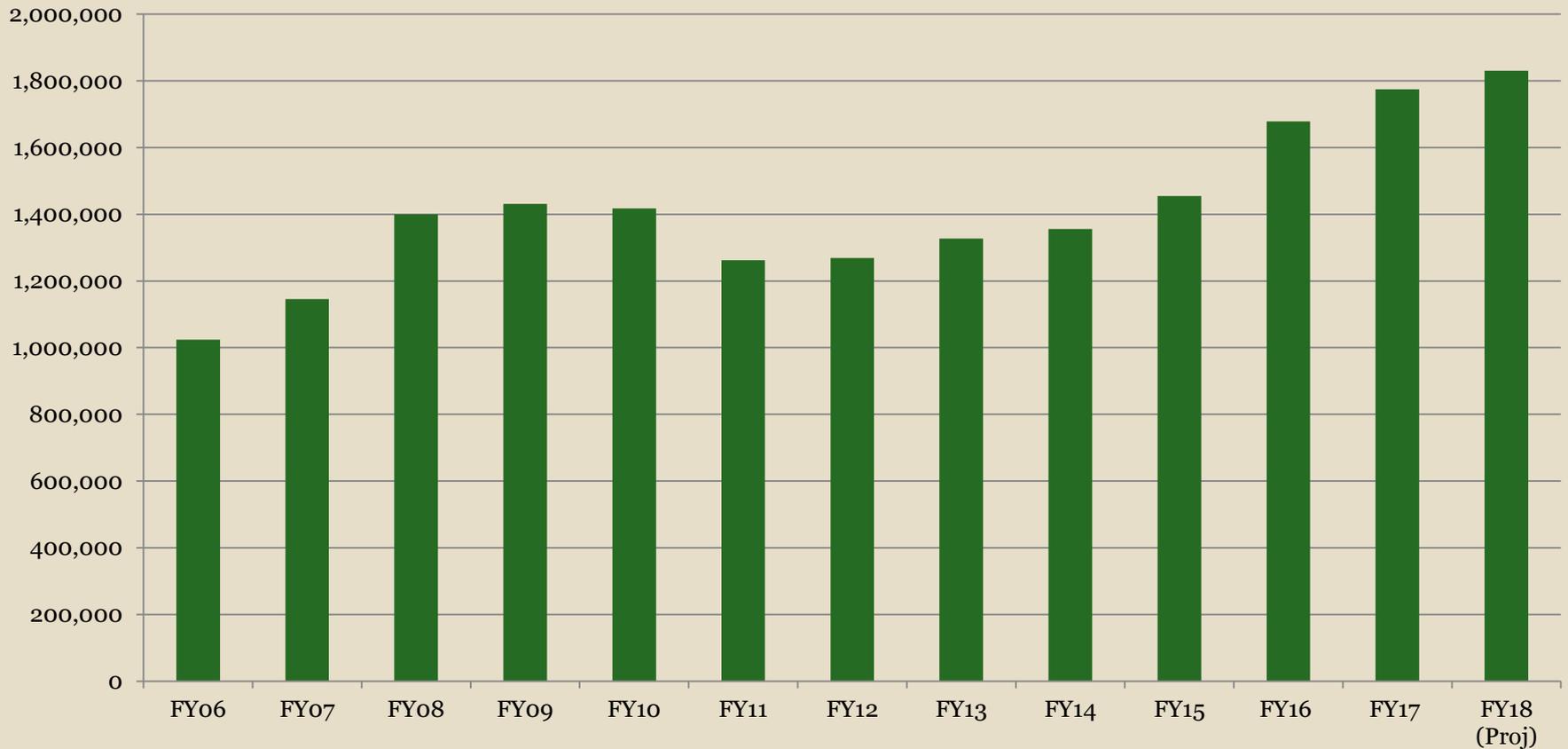
- We are seeing positive trends in our local sources of revenue:

○ Real Estate	+ .08%	(+\$10,000-\$20,000)
○ Personal Property	+5.5%	(+\$50,000-\$75,000)
○ Local Sales	Even	(\$0 - \$10,000)
○ Public Service	+10%	(+\$20,000 - \$40,000)
○ Machinery and Tools	Even	(\$0)
○ Merchants Capital	+1%	(+\$1,000)
○ Permits, Fines and Fees	+5%	(+\$3,000)
○ Ambulance Billing	+7%	(+\$15,000 - \$20,000)
○ Total		(+\$99,000 - \$169,000)

Personal Property Tax Collection Projections



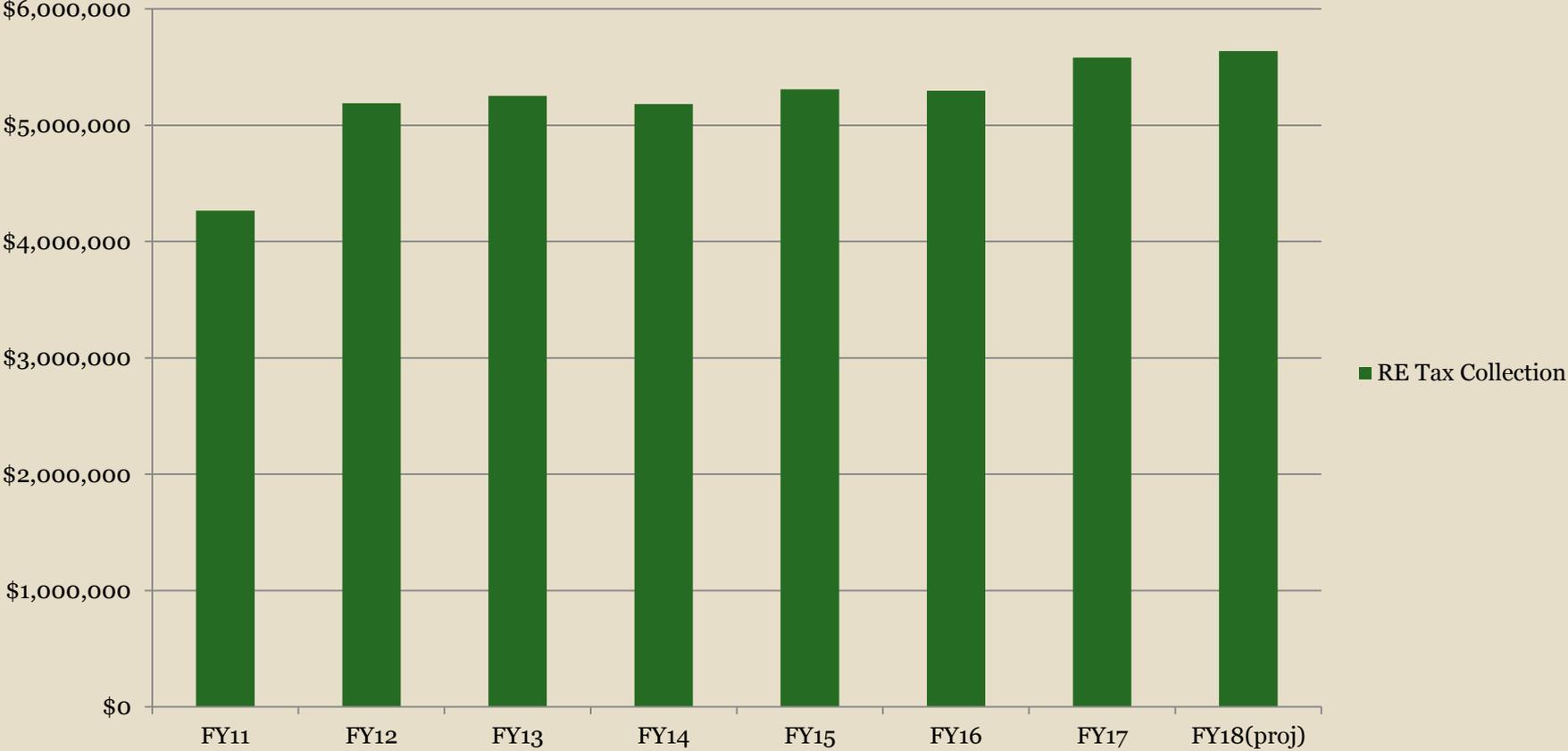
Personal Property



Real Estate Tax Collection Projections



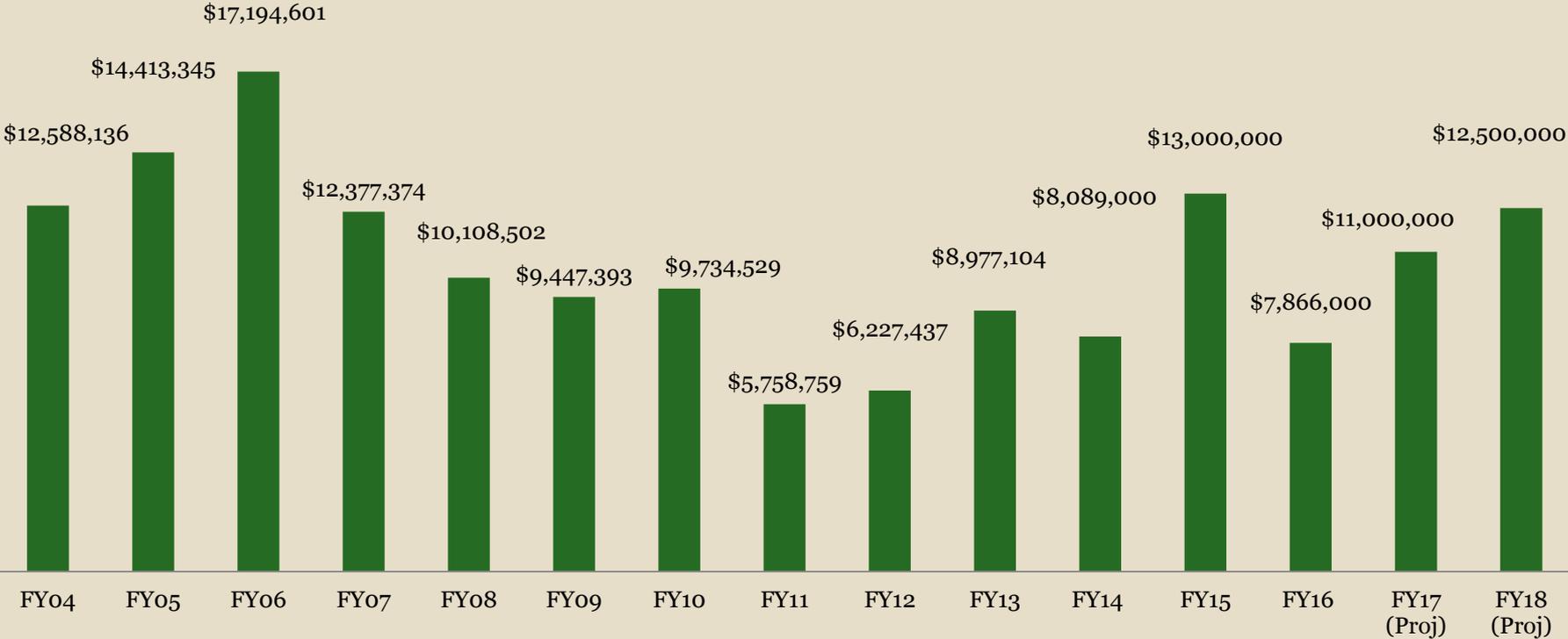
RE Tax Collection



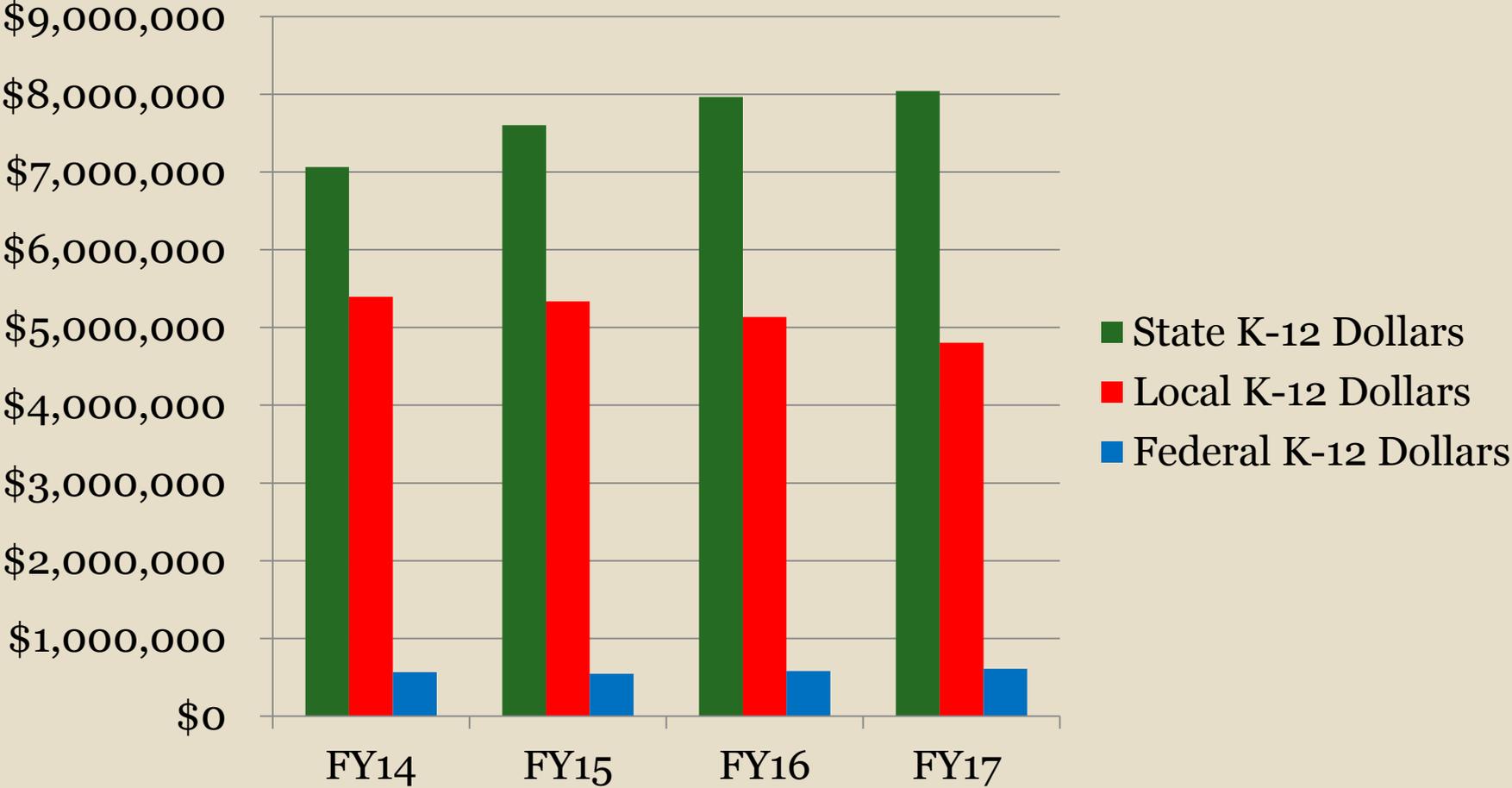
Annual New Construction Projections



15 Year New Construction



State, Local and Federal K-12 Dollars



County Long Term Debt Liability

Richmond County Debt Service - Microsoft Excel

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
1	Year	1998 GO School	2011B VRA (re-fi)	2009 QSCB	2010 USDA	2012 QSCB	QSCB Int	2012 VPSA	2015 VML/VACO	YEARLY TOTAL	MINUS QSCB INT	Total Debt Liability		
2														
3	2017/2018	\$120,175	\$389,236	\$147,059	\$7,265	\$167,345	\$234,000	\$381,226	\$17,614	\$1,463,920	\$234,000			
4	2018/2019	\$116,725	\$393,911	\$147,059	\$7,265	\$182,555	\$234,000	\$371,094	\$17,614	\$1,470,223	\$234,000			
5	2019/2020		\$393,515	\$147,059	\$4,238	\$304,258	\$234,000	\$366,639	\$17,614	\$1,467,323	\$234,000			
6	2020/2021			\$147,059		\$382,500	\$234,000	\$571,206	\$8,807	\$1,343,572	\$234,000			
7	2021/2022			\$147,059		\$382,500	\$234,000	\$569,415		\$1,332,974	\$234,000			
8	2022/2023			\$147,059		\$382,500	\$234,000	\$568,641		\$1,332,200	\$234,000			
9	2023/2024			\$147,059		\$382,500	\$234,000	\$570,809		\$1,334,368	\$234,000			
10	2024/2025			\$147,059		\$303,467	\$234,000	\$640,554		\$1,325,080	\$234,000			
11	2025/2026			\$147,059		\$303,467	\$234,000	\$640,652		\$1,325,178	\$234,000			
12	2026/2027			\$147,059		\$303,467	\$234,000	\$639,957		\$1,324,483	\$234,000			
13	2027/2028					\$303,467	\$234,000	\$732,807		\$1,270,274	\$234,000			
14	2028/2029					\$303,467	\$234,000	\$731,912		\$1,269,379	\$234,000			
15	2029/2030					\$303,467	\$234,000	\$733,307		\$1,270,774	\$234,000			
16	2030/2031					\$303,467	\$234,000	\$734,092		\$1,271,559	\$234,000			
17	2031/2032					\$303,467	\$234,000	\$734,267		\$1,271,734	\$234,000			
18	2032/2033					\$303,467	\$234,000	\$733,832		\$1,271,299	\$234,000			
19	2033/2034					\$303,467	\$234,000	\$732,787		\$1,270,254	\$234,000			
20	2034/2035					\$303,467	\$234,000	\$747,112		\$1,284,579	\$234,000			
21	2035/2036													
22														
23														
24		\$236,900	\$1,176,662	\$1,470,590	\$18,768	\$5,522,295	\$4,212,000	\$11,200,309	\$61,649	\$23,899,173	\$4,212,000	\$19,687,173		
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Ready | Debt Service Schedule | CIP Funding | Sheet3 | Sheet1 | Sheet2 | Sheet4 | Sheets5 | 100%

FY18 Budget Priorities/Challenges



- Continued Investment in Employees
 - Benefits and Compensation
 - ✦ 2% Employee Raise/Merit Raises/Health Insurance/Retention Plans
- Continued Investment in the County
 - Fund Balance
 - ✦ Continue focus of building our un-designated cash reserves to 15%, which equates to \$3,500,000.
 - Capital Improvement Plan Funding
 - ✦ (EMS Facility, E-911 Radio Study, IT infrastructure)
 - Facilities Maintenance and Vehicle Replacement
 - Continue High Service Delivery

FY18 Budget Priorities/Challenges



- Recognize growing Economy will lead to increased Revenue's as well as increased Costs in areas such as:
 - Solid Waste/Brush
 - General Maintenance
- No foreseen increases to our Real Estate or Personal Property Tax Rates:
 - Real Estate - \$0.70/\$100
 - Personal Property - \$3.75/\$100
 - ✦ However, Personal Property Tax Relief Act (PPTRA/Car Tax) rate of 55% will need to be discussed and possibly lowered to reflect current relief numbers.

FY18 Budget Schedule



- Friday, December 9, 2016 – Budget Request Letters submitted to Departments
- Friday, January 27, 2017 – Department Budget Requests due to County Administrator
- Friday, February 24, 2017 – FY18 Budget Requests given to Board of Supervisors
- Thursday, March 9, 2017 – FY18 Budget Presentations from Departments (1:00 – 5:00 PM)
- Monday, March 20, 2016 – FY18 Budget Worksession (6:00 PM)
- Monday, March 27, 2017 – FY18 Budget Worksession (6:00 PM)
- Thursday, April 13, 2017 – FY18 Budget Worksession (1:00 or 6:00 PM)
- Thursday, April 20, 2017 – FY18 Budget/CIP Public Hearing (7:00 PM)
- Thursday, May 11, 2017 – FY18 Budget/CIP Adoption (7:00 PM)